

Line #	Description	Qty	UOM	Cryotech Deicing Technology		Harmoney Deicing Products, Inc.		Hawkins, Inc.		Seneca Mineral Company	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	POTASSIUM ACETATE DISTRICT 1 FULL LOAD 4400 GL	4,400.00	GL	\$ 4.41	\$ 19,404.00	\$ 4.70	\$ 20,680.00	\$ 4.04	\$ 17,776.00	\$ 4.63	\$ 20,372.00
2	POTASSIUM ACETATE DISTRICT 1 PARTIAL LOAD 2000-4399 GL	2,500.00	GL	\$ 5.45	\$ 13,625.00	\$ 5.00	\$ 12,500.00	\$ 4.934	\$ 12,335.00	\$ 4.77	\$ 11,925.00
3	POTASSIUM ACETATE DISTRICT 1 PARTIAL LOAD 1000-1999 GL	1,500.00	GL	\$ 6.70	\$ 10,050.00	\$ 5.40	\$ 8,100.00	\$ 4.934	\$ 7,401.00	\$ 5.04	\$ 7,560.00
4	POTASSIUM ACETATE DISTRICT 4 FULL LOAD 4400 GL	4,400.00	GL	\$ 4.49	\$ 19,756.00	\$ 4.79	\$ 21,076.00	\$ 4.04	\$ 17,776.00	\$ 4.74	\$ 20,856.00
5	POTASSIUM ACETATE DISTRICT 4 PARTIAL LOAD 2000-4399 GL	2,500.00	GL	\$ 5.64	\$ 14,100.00	\$ 5.15	\$ 12,875.00	\$ 4.934	\$ 12,335.00	\$ 4.99	\$ 12,475.00
6	POTASSIUM ACETATE DISTRICT 4 PARTIAL LOAD 1000-1999 GL	1,500.00	GL	\$ 7.08	\$ 10,620.00	\$ 5.69	\$ 8,535.00	\$ 4.934	\$ 7,401.00	\$ 5.49	\$ 8,235.00
7	POTASSIUM ACETATE DISTRICT 6 FULL LOAD 4400 GL	4,400.00	GL	\$ 4.61	\$ 20,284.00	\$ 4.89	\$ 21,516.00	\$ 4.04	\$ 17,776.00	\$ 4.87	\$ 21,428.00
8	POTASSIUM ACETATE DISTRICT 6 PARTIAL LOAD 2000-4399 GL	2,500.00	GL	\$ 5.90	\$ 14,750.00	\$ 5.49	\$ 13,725.00	\$ 4.934	\$ 12,335.00	\$ 5.26	\$ 13,150.00
9	POTASSIUM ACETATE DISTRICT 6 PARTIAL LOAD 1000-1999 GL	1,500.00	GL	\$ 7.60	\$ 11,400.00	\$ 6.25	\$ 9,375.00	\$ 4.934	\$ 7,401.00	\$ 6.03	\$ 9,045.00
Total					\$ 133,989.00		\$ 128,382.00		\$ 112,536.00		\$ 125,046.00
Payment Terms				0% 0		0% 0		0% 30 Days		N/A% 30 Days	
Delivery Days ARO				5-7 Days		5-10 Days		10 Days		3 Days	